

1 or relating to contractor’s relationship with company,” including disputes related to “allegations of
 2 contractor misclassification” and “discrimination.” *Id.* ¶ 12. The arbitration is to be administered
 3 under JAMS procedures, and the Agreement is governed by the Federal Arbitration Act (“FAA”).
 4 *Id.* ¶¶ 12.6, 12.9.

5 The first page of the Agreement states that it was entered into between AxleHire and Davis
 6 in October 2016. The last page contains an acknowledgment that by “clicking ‘I accept,’” Davis
 7 read, understood, and agreed to the Agreement. Davis’s name, an IP address, and the words
 8 “CONTRACTOR AGREED AND SIGNED” follow the acknowledgment. *See id.* at 3.

9 AxleHire submits as additional evidence a declaration stating that Davis, like all new
 10 AxleHire drivers, had to complete the following steps at sign-up: (1) create an account and
 11 password, (2) scroll through the agreement, (3) press “I ACCEPT,” (4) type his name into the
 12 Agreement, and (5) press “E-SIGN.” Dkt. No. 40-1 ¶¶ 5-10. Davis confirms that the Agreement
 13 was “provided to him on or around October 20, 2016.” Dkt. No. 42 at 2.

14 DISCUSSION

15 AxleHire moves to compel arbitration under the FAA, and Davis does not dispute that it
 16 applies here. The FAA’s ““overarching purpose . . . is to ensure the enforcement of arbitration
 17 agreements according to their terms so as to facilitate streamlined proceedings.” *Alonso v.*
 18 *AuPairCare, Inc.*, No. 3:18-CV-00970-JD, 2018 WL 4027834, at *1 (N.D. Cal. Aug. 23, 2018)
 19 (quoting *AT&T Mobility LLC v. Concepcion*, 563 U.S. 333, 344 (2011)). Under Section 4 of the
 20 FAA, “the district court’s role is limited to determining whether a valid arbitration agreement
 21 exists and, if so, whether the agreement encompasses the dispute at issue.” *Lifescan, Inc. v.*
 22 *Premier Diabetic Servs., Inc.*, 363 F.3d 1010, 1012 (9th Cir. 2004).

23 Davis does not contend that his claims are outside the scope of the arbitration clause. *See*
 24 Dkt. No. 42. His sole contention is that the parties never formed a contract to arbitrate, and he
 25 puts particular emphasis on the fact that an electronic signature for Davis is missing from the
 26 Agreement. *Id.* at 2.

27 The contract formation principles that apply here are straightforward. Whether the parties
 28 agreed to arbitrate their claims is a matter of contract interpretation. “[A] party cannot be required

1 to submit to arbitration any dispute which he has not agreed so to submit.” *Norcia v. Samsung*
2 *Telecomm. Am., LLC*, No. 14-CV-00582-JD, 2014 WL 4652332, at *3 (N.D. Cal. Sept. 18, 2014)
3 (quoting *AT&T Techs., Inc. v. Commc’ns Workers of Am.*, 475 U.S. 643, 648 (1986)), *aff’d*, 845
4 F.3d 1279 (9th Cir. 2017). “Before a party to a lawsuit can be ordered to arbitrate and thus be
5 deprived of a day in court, there should be an express, unequivocal agreement to that effect.”
6 *Three Valleys Mun. Water Dist. v. E.F. Hutton & Co.*, 925 F.2d 1136, 1141 (9th Cir. 1991)
7 (quotation omitted). “Only when there is no genuine issue of fact concerning the formation of the
8 agreement should the court decide as a matter of law that the parties did or did not enter into such
9 an agreement.” *Id.* (quotation omitted).

10 California state law governs the formation issue, and AxleHire bears the burden of
11 “proving the existence of an agreement to arbitrate by a preponderance of the evidence.”
12 *Norcia*, 845 F.3d at 1283 (quoting *Knutson v. Sirius XM Radio Inc.*, 771 F.3d 559, 565 (9th Cir.
13 2014)); *see also Rosenthal v. Great W. Fin. Sec. Corp.*, 14 Cal. 4th 394, 413 (1996). “Courts must
14 determine whether the outward manifestations of consent would lead a reasonable person to
15 believe the offeree has assented to the agreement.” *Norcia*, 845 F.3d at 1284 (quotation omitted).
16 An offeree’s consent to the terms of a contract may be inferred based on conduct consistent with
17 acceptance. *Norcia*, 2014 WL 4652332, at *4.

18 AxleHire suggests that the issue of contract formation has been delegated to an arbitrator,
19 but the contention is not well taken. To start, it begs the question of whether the parties formed a
20 contract. Reliance on a delegation clause assumes a binding contract was formed, which simply
21 elides the issue in dispute here.

22 Even more to the point, AxleHire’s position is not consonant with the law. It is certainly
23 true that the Agreement’s arbitration clause incorporates the JAMS rules, which delegate to the
24 arbitrator questions of arbitrability. Dkt. No. 40-2, Ex. A, Rule 11(b); *see also Mohamed v. Uber*
25 *Techs., Inc.*, 848 F.3d 1201, 1208 (9th Cir. 2016); *Brennan v. Opus Bank*, 796 F.3d 1125, 1130
26 (9th Cir. 2015) (“[I]ncorporation of the AAA rules constitutes clear and unmistakable evidence
27 that contracting parties agreed to arbitrate arbitrability.”). But, while “challenges to the validity of
28 a contract with an arbitration clause are to be decided by the arbitrator, challenges to the very

1 existence of the contract are, in general, properly directed to the court.” *Kum Tat Ltd. v. Linden*
 2 *Ox Pasture, LLC*, 845 F.3d 979, 983 (9th Cir. 2017) (citing *Three Valleys*, 925 F.2d at 1140-41)
 3 (other citations omitted); *see also Galilea LLC v. AGCS Marine Ins. Co.*, 879 F.3d 1052, 1056
 4 (9th Cir. 2018) (same). Consequently, the Court will decide the formation question.

5 Based on the evidence presented with the motion, which Davis does not meaningfully
 6 challenge, there is no doubt that the parties entered into the Agreement. Davis claims that he
 7 never signed or otherwise agreed to the Agreement, but he proffers no facts, declaration, or any
 8 other evidence in support of this contention. Instead, he faults AxleHire for having no record of
 9 his signature. Dkt. No. 42 at 2. That is his main reason for opposing arbitration.

10 AxleHire does not disagree that Davis’s signature is missing, but the omission is of no
 11 moment for the formation question. That is because AxleHire has presented an abundance of
 12 evidence showing that Davis did, in fact, agree to the Agreement. Specifically, AxleHire has
 13 demonstrated that Davis went through five steps at sign-up, including pressing “I ACCEPT,”
 14 typing his name into the Agreement, and pressing “E-SIGN,” that manifested his acceptance of the
 15 Agreement. Dkt. No. 40-1 ¶¶ 5-10. The Agreement also bears his name, IP address, and words of
 16 acknowledgment and approval of the contract. Taken together, these are unmistakable indicia of
 17 consent. AxleHire has tendered evidence, again undisputed, indicating that Davis’s signature may
 18 be missing due to a technical malfunction. *Id.* ¶ 6.

19 These circumstances distinguish away *Ruiz v. Moss Bros. Auto Grp.*, 232 Cal. App. 4th
 20 836 (2014), on which Davis heavily relies. AxleHire has established how Davis’s name, IP
 21 address, and time and date of approval came to appear on the Agreement and in AxleHire’s
 22 records, and how those markers indicate Davis’s consent. Dkt. No. 40-1 ¶¶ 7-10. Mutual assent
 23 to the Agreement can also be inferred from Davis’s receipt of the Agreement and decision to
 24 accept its benefits by driving with AxleHire for several years. *Norcia*, 845 F.3d at 1285.

25 That resolves Davis’s primary objection to arbitration. He makes a passing reference to
 26 not “seeing” the Agreement, Dkt. No. 42 at 6, but what that means is not explained. To the extent
 27 Davis suggests he didn’t read the arbitration provisions, he is still bound by them. *Smith v. SMX,*
 28 *LLC*, No. 18-CV-01903-JD, 2019 WL 720984, at *1 (N.D. Cal. Feb. 20, 2019); *Pinnacle Museum*

1 *Tower Assn. v. Pinnacle Mkt. Dev. (US), LLC*, 55 Cal. 4th 223, 236 (2012) (“An arbitration clause
2 within a contract may be binding on a party even if the party never actually read the clause.”). His
3 reference to the contract being “unfair” or “inequitable” is also completely undeveloped and not
4 tied in any meaningful way to the formation dispute. Dkt. No. 42 at 3. Davis’s mention of a
5 proposed California Assembly bill is no basis for finding that a contract was not formed between
6 the parties.

7 **CONCLUSION**

8 The motion to compel is granted. Any issues of validity and enforceability with respect to
9 the Agreement are delegated to the arbitrator. The parties are directed to provide the Court with
10 joint status updates on the arbitration proceedings every 90 days from the date of this order.

11 **IT IS SO ORDERED.**

12 Dated: April 30, 2019

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JAMES DONATO
United States District Judge

United States District Court
Northern District of California